



Strategic Insights into Banking & Fintech

(336) 707-3947 | paul@thebankslate.com

Who We Are

Bank Slate, led by industry expert Paul Davis, provides in-depth research and strategic consultancy for banks and fintechs. With 25+ years of experience analyzing financial services, we offer tailored insights to help clients navigate evolving market dynamics.

Description of Services

BANK ADVISORY & STRATEGY	<ul style="list-style-type: none"> • Strategic planning, crisis management, and risk mitigation • Leadership assessment for executives and directors • Market trend analysis, including M&A and regulation • Custom workshops, think tanks, and knowledge-building sessions
BOARD ASSESSMENT & DEVELOPMENT	<ul style="list-style-type: none"> • Evaluate board performance to improve engagement • Identify knowledge gaps to drive alignment with bank strategy • Enhance governance with tailored education • Collaborate with executive recruiters to identify and vet top board candidates
FINTECH RESEARCH & INTEGRATION	<ul style="list-style-type: none"> • Guidance on bank partnerships and compliance • Market-entry strategies for fintechs navigating banking regulations • Compliance best practices and industry insights • Customized advisory sessions
INDUSTRY RESEARCH & INSIGHTS	<ul style="list-style-type: none"> • Market and branch network analysis • Capital raising and balance sheet trends • Technology strategy and third-party evaluations • Messaging and media positioning

Expertise & Thought Leadership

Paul Davis is a recognized speaker at the Federal Reserve, American Bankers Association, and fintech industry events. As a contributing editor to the ABA Banking Journal and Forbes Finance Council, his insights are regularly featured in top banking publications.

What People Are Saying

"I highly endorse Paul Davis as a knowledgeable and professional consultant. Our leadership found him on the leading edge of banking trends, and we continue to benefit from his recommendations. Any financial institution needing crisis communications or industry research should consult him."

— Greg Littleton, CEO, Citizens Bank and Trust

"Paul led a presentation on how fintech startups can market themselves while navigating regulatory challenges. His insights would benefit any fintech startup looking to present offerings to potential financial customers."

— Michael Hootman, GRC Solutions Executive, TEKsystems

Partner with us to gain strategic insights and drive impactful decisions in banking and fintech